A Cross Border One Stop Shop for Alternative Investments Managers

Architects of Alternative Investments Solutions

A boutique dedicated to the Alternative Investments community

Reinhold & Partners is a Paris, Amsterdam and Hong Kong based boutique organised to provide a worldwide coverage of financial centers: London, New York, Hong Kong, Cayman Islands, Dublin, Switzerland and Luxembourg. Its partners are senior experts in alternative investment organisational issues.

The firm supports asset managers, investors, funds of funds, institutions, with their expertise in the creation and structuring of funds, the evaluation of projects, operational due diligence, crisis management, project management etc. They work closely with regulators, central banks, professional trade associations and the best experts in their fields.

This unique expertise bridges the otherwise standalone areas of regulation, taxation, governance and operations management.

International Expertise in the European Time Zone

Our international experience allows us to help our clients with all cross-borders related issues. For instance, we have helped British managers open an office in Paris or structure their products according to the French regulation for local marketing purposes. We also regularly project manage the creation of Luxembourg or Cayman funds.

Our clients benefit directly from an accelerated and trouble free start-up, thus securing a reduced cost structure and a consistent standard of operational best practice for their alternative investment projects.

For more details, please visit www.reinholdpartners.com.

Added Value: a support facility through our presence on your Board

High value governance

The Funds industry has initiated a shift towards better Board governance, recognising the value of independent and experienced Directors with a true expertise in the fields of alternative investments and Private Equity. The partners have spent their professional lives supporting high standards of ethics and professionalism. They put their skills, network and experience on offer for Funds with a similar set of values and a drive to work with a Board of senior advisers.

We believe this differentiating factor will become one of the true competitive advantages the best Funds are able to offer, for the benefit of investors as well as Investment Managers. Very concerned with the quality of our involvement, each Director only takes up to 10 mandates.

Help Desk

The clients of Reinhold & Partners have access to the knowledge database and support of the firm and its network of experts through its « Help Desk », a support facility where they can submit any question concerning Funds' organisation, or legal, regulatory and fiscal issues. Reinhold & Partners endeavours to obtain your answer, validated by experts when necessary, as fast as you need it¹.



Alain Reinhold

Prior to setting up Reinhold & Partners, Alain was Executive Vice President and sat on the Executive Board at ADI Alternative Investments SA (France), where he was appointed Chief Officer for Finance, Administration, and Compliance in November 1999. In 2007, he was appointed Chairman of GEA, a subsidiary of ADI regulated by the AMF and providing investment services to funds of hedge funds.

In 1994, Alain was appointed Managing Director of Euro Pacific Advisors Limited, the Asian asset management branch of Banque de Gestion Privée in Hong Kong. Prior to that, Alain spent fifteen years in senior roles for Banque Nationale de Paris ("BNP").

Alain has been involved for many years as Director of several Cayman domiciled funds. He has outstanding knowledge and experience in the alternative investments field. He sat on the Alternative Investments Expert Group at the European Commission in 2006-2007.



Simon Brock

Simon started his career in the 70's in London trading FX and deposits and specialised in bonds and convertible Eurobonds early on. He moved to Hong Kong in 1987 to take responsibility for Eurobond trading in Asia, returning to London in 1989.

In 1991 he became Associate Director and Head of Government bond trading at DG Investment Bank Ltd, and in 1992 Head of European Government Proprietary Trading for Nikko Securities Ltd. Simon returned to Hong Kong in 1993, to join BNP as Head of US Government Bonds and US\$ Eurobonds trading until 1995.

During the past 10 years Simon has served in a non-executive capacity on the boards of various Cayman domiciled Hedge Funds, engaged in strategies such as Convertible Bond Arbitrage, High Yield Bond, Credit Arbitrage, Volatility Arbitrage, Fund of Hedge Funds, and Closed End Funds Arbitrage.

He has experience in fund startup to fund restructuring and crisis management. Simon Brock is British and resides in Hong Kong.



Valérie Hagoort

Valerie started her career in 2001 as an auditor, focusing on funds and trusts, at KPMG in Zurich. She then worked for a recruitment company as a business development manager before joining Citco Funds Services in Amsterdam, where she was recruited to be the relationship manager for a major fund of Hedge Funds.

She brings her expertise and knowledge in the fields of audit, fund administration and compliance to the company.

Valérie is a graduate of HEC, Paris and a member of the CAIA association.



Olivia Bernard

Olivia started her career at Mobil Oil Corporation (later Exxon-Mobil) as oil trader in 1995. In 1999, she was hired by Global Advisors, a start-up commodities hedge fund, as COO and partner in London and New York.

In 2008, she joined Massena Capital Partners, the Private Equity arm of the Massena Group, dedicated to High Net Worth Wealth Management and fund of family offices based in Paris and Geneva. Olivia, as CFO of the Private Equity business, was in charge of all legal, fiscal, financial and regulatory aspects of the business.

Olivia is Board member and co founder of 100 Women in Hedge Funds London and Paris chapters.



Bertrand Gibeau

Prior to joining Reinhold & Partners, Bertrand was senior advisor at the French Asset Managers' Association (AFG), where he spent 4 years.

Bertrand has an in-depth knowledge of French and European asset management legislation, having been involved in the consultation process for several recent initiatives, including the "eligible assets" directive of the European Commission (Rasmussen report ...) and CESR (eligibility of hedge funds index ...).

In addition, Bertrand possesses a broad knowledge of institutional investor constraints, gained through joint work with the AF2I (French association of institutional investors) and the AFTE (French Association of Corporate Treasurers).

Contact

c.o. Grant Thornton
4 rue Léon Jost
75017 Paris
France

Telephone: +33 (0) 1 56 21 06 93

Email: contact@reinholdpartners.com

WWW.REINHOLDPARTNERS.COM

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